IGP Soft Launch NWA RFP Contracts Meeting
Monday, October 28, 2019
2:00pm – 4:00pm
American Savings Bank Tower, Training Room 2

Attendees
In-Person
Marc Asano, HE  Isaac Kawahara, HE  Greg Shimokawa, HE  Nohea Hirahara, HE  Mike Wallerstein, PUC
Gina Yi, PUC  Vince Piekarski, Goodsite  Anderson Quinn & Stifel

WebEx
Gina Yi, PUC  Vince Piekarski, Goodsite  Anderson Quinn & Stifel

Robert Harris, Sunrun  Randy Lui-Kwan, HE  Marcey Chang, DCA  Meredith Chee, HE  Michael Lum, HE  Pierre Viner, TRC  Rene Kamita, DCA  Steven Rymsha, Sunrun  Susan Char, HE  Will Rolston, Energy Island  Marisa Chun, HE  Richard VanDrunen, HE  Susan Chow, HE
Objective

- Overview and discussion of contract types for the IGP Soft Launch NWA RFP

Agenda

- Overview of the RFP
  - Schedule
  - Updates
  - Scope
- Contract Forms
  - Scheduled and Contingency Capacity Purchase Agreement (SCCPA)
  - Grid Services Purchase Agreement (GSPA)
- Q&A/ Discussion/ Feedback

Discussion

I. IGP Soft Launch Bid Proposals
   a. Stakeholders asked if there is a preference for one bidder to cover the entire need?
      i. HECO: One bidder is preferable, but not a requirement.
   b. Stakeholders would like to know if a potential Soft Launch RFP project may participate in conjunction with other programs.
      i. HECO: Yes, but 1) still need the resource to be available to perform as specified in the contract, and 2) pricing cannot be dependent on another project.

II. SCCPA/ GSPA Contract Terms
    a. Stakeholders were interested in how the length and duration of the contracts was determined.
       i. HECO: It was determined based on planning studies performed.
          1. There was greater certainty in the defined needs through 2024.

III. Future NWA Procurements
    a. The Soft Launch RFP is an NWA procurement demonstration and will not be the last opportunity to procure NWAs.
    b. Beyond 2024, stakeholders would like to know what will we do to meet future grid service needs. Is it easy to extend contracts?
       i. The Company would run additional RFPs as needs get further defined.
       ii. Developers can expect to see more procurements and other sourcing mechanisms for projects.

IV. Commission Guidance
    a. Stakeholders asked if there is going to be a pause or inflection point during the RFP for PUC comment.
       i. HECO: No, continuous stakeholder feedback is being asked for in the IGP working groups.
V. Independent Observer (IO)
   a. Stakeholders are interested in the scope of the Independent Observer (IO).
      i. HECO: The IO would oversee the evaluation process of the RFP.
   b. In addition, stakeholders asked about the reporting the IO will produce.
      i. HECO: There would be a post-process report which addresses the Commissions concerns.

### Soft Launch RFP Tentative Schedule

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
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<tbody>
<tr>
<td>RFP is Issued</td>
<td>November 1, 2019</td>
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<tr>
<td>Proposal Due Date</td>
<td>December 31, 2019 at 2:00pm</td>
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<tr>
<td>Selection of Final Award Group</td>
<td>March 2, 2019</td>
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<tr>
<td>Contract Negotiations Start</td>
<td>March 9, 2019</td>
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### Next Steps

- RFP to be issued on Nov 1, but may be delayed pending finalization of IO contract.
- RFP will include an IO to monitor the process
- Power Advocate portal to be opened soon
  - To submit proposals
  - To ask questions
- Additional questions or comments may be sent to [jgp@hawaiianelectric.com](mailto:jgp@hawaiianelectric.com).