

## Competitive Procurement Working Group Meeting #13

Wednesday, July 1, 2020

1:00pm – 3:00pm

WebEx

### Attendees

#### WebEx

Greg Shimokawa, HE

Isaac Kawahara, HE

Dale Murdock, EnerNex

Rebecca Dayhuff-

Matsushima, HE

Christin Chang, HE

D. Noelani Kalipi,

Progression Energy

Wren Wescoatt,

Progression HI Offshore

Wind

Gerald Sumida, Ulupono/

Carlsmith Ball

Jay-Paul Lenker, HPUC

Mike Wallerstein, HPUC

Tate Castillo, HE

Rene Kamita, DCA

Jeremy Laundergan,

EnerNex

Andy McCoy, County of

Hawaii

Robert Harris, Sunrun

Marc Asano, HE

Duke Oishi, HE

Kevin Oda, HE

Eaton O'Neill, HE

Marisa Chun, HE

Yoh Kawanami, HE

Christopher Lau, HE

Julie Beauchemin,

Nexamp

Rick Whisman, Nexamp

Nicola Park, Clearway

Energy

### Agenda

- Welcome
  - Ground Rules
- CPWG Meeting #13 Objectives
- Review IGP Sourcing Process diagram
- Discuss the redlines made to Competitive Bidding Framework (CBF)

### Purpose

The Competitive Procurement Working Group (CPWG) will establish a fair, efficient, streamlined procurement process that will facilitate the procurement of resources in alignment with Hawaiian Electric's grid plans as identified through the IGP process.

### Objectives for Today

- Review revised IGP Sourcing Process
- Review and discuss CBF revisions
- Discuss next steps and path forward for CPWG and CBF evolution

## Discussion

### I. IGP Sourcing Process Diagram

- The Technical Advisory Panel (TAP) has oversight of the Grid Needs Assessment. That oversight transitions to the Independent Observer (IO) for the RFP.
- Stakeholder: Is it possible to have several IOs for the separate RFPs?
  - HECO: Not trying to be prescriptive. It will depend on what the scope of work looks like.
- Stakeholder: The Sourcing Approach Diagram here and other charts are confusing. What about 10-year solution sourcing?
  - HECO: The diagram describes the overall process. The actual RFPs that are developed depend on the results of the Needs Assessment.

### II. Interconnection

- Stakeholder: This is a real opportunity to improve the interconnection process. There could be an incentive, such as PIM on dollars saved on interconnection. A shared PIM could be worth millions of dollars.
  - HECO: Agree, we are brainstorming several different ideas to benefit all parties: developers, Company, and customers. Looking to revamp the process.

### III. Proposed Modifications to the CBF

- HECO: Based on the outcome of Meeting #12 and there being no follow-up comments or questions since, what we have shared in advance of this meeting is the near-final version of the CBF. The goal for today is to get as close to finalizing as possible.
- Page 9, C.5.
  - Stakeholder: Where it says, “desirable projects not included in the Grid Needs Assessment may be selected,” is confusing. You’re in the evaluation process of the RFP, is this considering proposals outside of the RFP?
    - HECO: All projects considered would need to bid into the RFP. This is so that we do not preclude selecting a project that has bid in and demonstrates other benefits. This was not intended to replace the RFP process.
  - Stakeholder: If someone wanted to add something in addition to the RFP need, that would be ok. What is intended here may give rise to an unfair process.
- Page 21, D.7.
  - Stakeholder: “Bids may be deemed non-conforming if they do not meet,” Meet what? Wording may need to be revised here.
  - Stakeholder: Provide all of the information requested. What about a situation with material information and non-material information?

- Suggests “all of the material information” as a revision. Otherwise a typo may be deemed non-conforming.
- Page 29, 6.E
  - Stakeholder: A utility may supply options for a specific proposal as dictated by RFP needs. What does this mean?
    - HECO: In an RFP, the utility could bid in response to the RFP. In recent RFPs, proposal variations were allowed, and it wasn’t clear if self-build would be allowed to bid variations.

#### IV. Wrap-up

- HECO: Appreciate all of the stakeholder engagement and feedback on proposed CBF modifications. Intending to file in July/August once final internal review is completed. Will also share the breakdown description of the procurement steps. These are the two deliverables from CPWG.
- HECO: No plans for future CPWG meetings.

#### Next Steps

- Please send any additional comments on today’s discussion to [IGP@hawaiianelectric.com](mailto:IGP@hawaiianelectric.com) and Isaac Kawahara ([renewableacquisition@hawaiianelectric.com](mailto:renewableacquisition@hawaiianelectric.com)).