

Procurement Process and Competitive Bidding Framework

Competitive Procurement Working Group

May 22, 2020



Hawaiian Electric
Maui Electric
Hawai'i Electric Light

Agenda

- ◆ Welcome
 - Ground Rules
- ◆ CPWG Meeting #12 Objectives
- ◆ Long Term RFP – focusing on Procurement
- ◆ Discuss the redlines made to Competitive Bidding Framework (CBF)
 - Incorporation of feedback from the previous working group meeting
 - Discussion of outstanding issues and additional proposed modifications
- ◆ Next Steps, Proposed Meeting Schedule & Deliverables



Welcome and Objectives



Hawaiian Electric
Maui Electric
Hawai'i Electric Light

Ground Rules

- ◆ Chatham House Rule will apply – no personal or organizational attribution will be made to any comments/feedback provided during the meeting by any participant nor in written documentation.
- ◆ Working group meetings, and other information exchanges are intended solely to provide an open forum or means for the expression of various points of view in compliance with antitrust laws.
- ◆ Under no circumstances shall engagement activities be used as a means for competing companies to reach any understanding, expressed or implied, which tends to restrict competition, or in any way, to impair the ability of participating organizations to exercise independent business judgment regarding matters affecting competition or regulatory positions.
- ◆ Proprietary information shall not be disclosed by any participant during any industry engagement meeting or information exchange. In addition, no information of a secret or proprietary nature shall be made available to industry engagement participants.
- ◆ All proprietary information which may nonetheless be publicly disclosed by any participant during any industry engagement meeting or information exchange shall be deemed to have been disclosed on a non-confidential basis, without any restrictions on use by anyone, except that no valid copyright or patent right shall be deemed to have been waived by such disclosure.



CPWG Purpose & Objectives

Purpose:

The Competitive Procurement Working Group will establish a fair, efficient, streamlined procurement process that will facilitate the procurement of resources in alignment with Hawaiian Electric's grid plans as identified through the IGP process.

Objectives:

- Provide strategic input and feedback on competitive procurement process development, activities and results, and aspects for improvement.
- Review current procurement practices in Hawai'i and in other jurisdictions.
- Develop competitive procurement best practices for application in Hawai'i.
- Develop an improved process and accelerated timeframe for procurements that align with broader IGP objectives.
- Foster collegial, balanced discussion to achieve shared understanding of the competitive procurement process, and to build common ground through iterative discussion and feedback.



Objectives for Today

- ◆ Quick review of the IGP Sourcing Process
- ◆ Long Term RFP
- ◆ Review and discussion session
 - ◆ Incorporation of feedback from Meeting #11
 - ◆ Modifications to the CBF
 - ◆ Additional proposed modifications to the CBF
 - ◆ Discussion of outstanding issues
- ◆ Discuss next steps and path forward for CPWG and CBF evolution
 - ◆ Proposed Final Draft of CBF



1 month

6 months

1 month

6 months

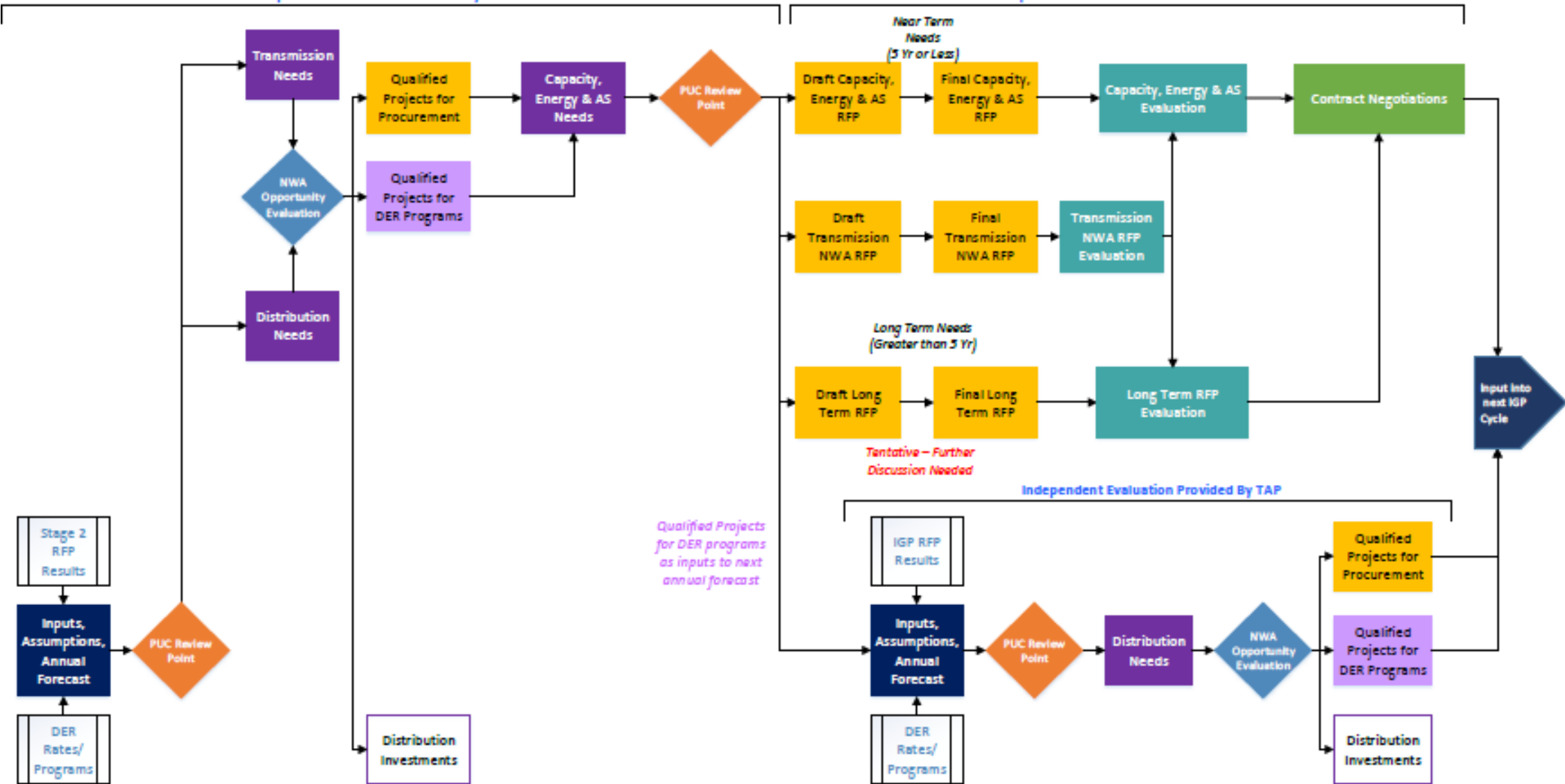
5 months

2 months

3 months

Independent Evaluation Provided By TAP

Independent Observer



12 Months

12 Months

Proposed modifications to the CBF

- Definitions
 - “Provider” replaces “IPP”
- Section IV The Request for Proposals Process
 - Section IV.D.6 - Third party bid deadline
 - Section IV.H.9.b - Self-build proposal submittal deadline
 - Section VIII - Qualifying Facilities - retaining this section
- Outstanding issues and additional proposed modifications



Next Steps and Schedule

Next Meeting:

- ◆ Date: June 15, 2020 (tentative)
- ◆ Time: 1:00 pm
- ◆ Location: Webex
- ◆ Topics:
 - ◆ Review proposed final draft of the CBF
 - ◆ Please send any additional comments on today's discussion to:
 - ◆ IGP@hawaiianelectric.com and Isaac Kawahara (renewableacquisition@hawaiianelectric.com)

